PHILIP MORRIS U.S.A. INTEROFFICE CORRESPONDENCE

Richmond, Virginia

To:

Don McCombs (Sct. 24, FL)

Michael Smigliani (Sct. 11, MA)

Date: April 22, 1997

From:

Elizabeth Chambers

Subject: Ordering

Ordering of Special CI Brands

The Product Testing Laboratory needs five (5) cartons each of the following brands. These brands need to be of the same production month within a brand. This does not mean that all brands need to be of the same production only within the same brand. Until further notice these same brands will be ordered every other month (again in June, August, October and December). A memo will be sent for each ordering month as a reminder. If there are any questions or concerns please contact me at 804-274-2871. We need to have these cigarettes arrive at the Operations Center as soon as possible for testing purposes.

Camel Lights King Size (RJR)

Doral Lights 100 (RJR)

Winston King Size (RJR)

Kent King Size (Lorillard)

Newport Menthol Long Size (Box) (Lorillard)

Carlton 100 (B&W)

GPC Full Flavor 100 (B&W)

Kool Menthol King Size (B&W)

Accounting code to be charged on the Purchaser's Expense Statement for the purchase of these cigarettes plus shipping charges is 050-6R3-071.

Please send these cigarettes to the attention of:

Ms. Elizabeth Chambers Philip Morris USA 2000 Bells Road Gate S, Door 100 Richmond, VA 23234

NOTE: The cigarettes should include an invoice/receipt which gives number of cartons and carton unit price along with the attached brand packing slip for signature of purchaser, territory number etc.

cc:

C. Ament

B. Strang

S. Hughes

J. Spruill

S. Laffoon

S. Yang

K. Podraza

DOC CODE: AO150